

COLLIERS
APPELT WOMACK

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10/21/97

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SERIAL-

CONGRATS! From \$2.1mm to \$9.5mm
IN TWO YEARS - THAT'S FANTASTIC. UNTIL
I GOT INTO THE BROKERAGE SIDE OF
COMMERCIAL REAL ESTATE, I DIDN'T REALIZE HOW
BIG THE PLACEMENT INDUSTRY HAD BECOME. WE
REPRESENT AEROTEK (\$2.0+ BILLION) & I NOW REPRESENT
NAT'L STAFFING. WE NEVER DID "DO LUNCH". HOW DOES 10/27 OR
10/28 LOOK? — GREG